

# COMPANY PROFILE

Safe Travel & Services is one of the  
leading travel agencies in UAE,

**“FLY SAFE”**



# WHO WE ARE

Safe Travel & Services is one of the leading travel agencies in UAE

providing comprehensive services for individuals and groups from and to the country. Safe Travel was first established in 1982 by qualified professionals with vast experience in the travel and tourism industry. Holding places, people and customs through professional guides, modern transportation, quality hotels, fine restaurants and other key vendors. As an affiliate of United Al Sager Group, we retain the utmost values of professionalism and reliability in meeting our clients requirements. The company benefit from more than 57 branches & locations of the group across the UAE to reach out to all potential customers.

We are a fully licensed agency and categorized as a first in class travel agency. Our specialized departments offer a diversity of services and aiming to provide the best service to our customers to ensure a long lasting relationship.





# OUR SERVICES

✓ Business Travel Management

✓ Corporate Travel Solutions

✓ Group Travel & Trade Missions

✓ Luxury Leisure Travel

✓ Global Travel Solutions

✓ Marine & Energy Division

✓ Flights: Economy, Business, First Class

✓ Executive Aircraft Charter

✓ Meet & Assist Services

✓ Car Rental

✓ Hotel Bookings: Independent & Chains

✓ Eurostar, Rail & Ferry

✓ Transfers

✓ Business Travel Insurance

✓ Visa Applications

✓ Chauffeur Services

✓ Travel Packages

✓ Online Booking

✓ Dedicated Account Management

✓ Team Building Activities, Trips.

✓ Senior Travel Consultant

✓ Full Inbound & Outbound Bundled packages

✓ Travel Policy Consultancy, Creation, & Management

✓ Management Reporting: Online & Offline

✓ Reports: Full Service

✓ Staff Tracking & Analysis

✓ Travel Alerts

✓ Newsletters

✓ Promotions

✓ Email Enquiry System

✓ Electronic Statements & Invoicing

✓ Reward Points Redemption

✓ Desert Safari

✓ Dhow Cruise & Much More



# SAFE SOLUTIONS, QUALITY AND GUARANTEE

## Low fees and price matching

We offer lower airfares and rates compared to other travel comparison websites. If you find a lower, UK departing airfare than we quoted, Harridge will match this fare (subject to availability).

- Amongst the lowest fees in the industry
- Call us now to compare
- Price matching to ensure the best fare



## Traveler Updates, On The Go

Safe Travel offers a mobile travel app for checking flights and hotel bookings. It offers travellers reliable, up-to-date information at their fingertips. It sends you a text 24 hours before departure when you can check in, then updates you automatically with any changes to your flight.

- Mobile app with full itinerary
- Real time updates for all your bookings
- Access to online check-in





## A PA's best friend

We enhance your team, working alongside you to deliver cost-saving, flexible and straight-forward travel management solutions.

- Check-in online and boarding passes
- 24/7 dedicated account manager
- VIP services available, such as limousine transfers and helicopter bookings

## Meaningful Account Management

We don't just book flights, hotels and transfers. As part of our free consultancy service, we also analyse your travel expenditure and identify opportunities to optimise savings. Meaningful quarterly meetings and reports show you exactly where Safe Travel is saving you money.

- Quarterly review meetings
- Corporate supplier negotiation
- Tailored reports



## Event management

Safe Travel can also book rooms and venues for meetings, conferences, and other company events, here or abroad. We have access to the lowest rates and exclusive availabilities.

- Book a room or venue for meetings
- Book team building venues
- Access lower rates and exclusive availabilities

## Quality Management

We work on a standard based upon the continual improvement of management principles, including a strong customer focus, the implementation of top management and the process approach.

- Fares checking
- Process procedure checking
- Invoice report checking





## FUTURE PLANS / EXPANSION

### CURRENT

No. of branches	7
Turnover	AED 80M
Historical turnover growth	LFY: 30%
Presence	Abu Dhabi, Al Ain, Dubai, Amman
No. of staff	95
No. of booked segments	190K
Share capital	Paid up capital (upon inception): AED 8M



## FUTURE PLANS / EXPANSION

### PROJECTED BY 2020

No. of branches	15
Turnover	AED 180M
Historical turnover growth	Annualized '16-'20 : 22%
Presence	Northern Emirates, Oman, Levant region
No. of staff	170
No. of booked segments	400K
Share capital	Projected: Shareholders are committed to Safe Travel's ambitious growth plans and are committed to inject up to AED 100M to fund the Company's ambitious expansion plans and working capital requirements.





# OUR KEY CLIENTS







# COME BY AND SAY HELLO!

Get in touch with us to get exciting packages

## **Abu Dhabi Main Office**

Email: [traveldesksafetravel.ae](mailto:traveldesksafetravel.ae)

Tel: +971 2 633 2400

## **Dubai Branch**

Email: [contact@safetravel.ae](mailto:contact@safetravel.ae)

Tel: +971 4 236 6777

## **Abu Dhabi Mussaffah Branch**

Email: [firoz@safetravel.ae](mailto:firoz@safetravel.ae)

Tel: +971 2 555 2977

## **Al Ain Branch**

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Tel: +971 3 764 8455

## **Bedaa Zayed Branch**

Email: [omar@safetravel.ae](mailto:omar@safetravel.ae)

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# THANK YOU

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